

Press Release

MRO Europe, Barcelona, October 22nd, 2024

Revima launches its new customer promise: "Additional Value. Delivered."

Revima, a leading independent MRO specialist, unveils at MRO EUROPE its New Services Offering including unparalleled first of its kind guarantees to ensure dependable operations and peace of mind for airlines.

Through the baseline **ADDITIONAL VALUE**. **DELIVERED**., Revima's aim is to demonstrate to its customers that it delivers additional value through a portfolio of solutions:

EFFIFUEL, is a fuel saving solution that helps customers reduce fuel consumption & minimize the environmental footprint of their APU usage. It allows to visualize APU usage in real-time & enables to take immediate actions.

OPTICOOLING, is a digital solution to help customers use their APUs optimally (no overuse, right cabin temperature at boarding ...).

PREDICARE, is a unique predictive maintenance solution to constantly monitor and manage the condition of APUs for improved maintenance costs and unrivalled dispatch reliability.

The APU new services offering is based on a unique blend of Revima's 60+ years of MRO and aircraft data management expertise of FlightWatching, a wholly owned subsidiary of Revima Group specializing in real-time data processing and digital solutions, leveraging best in class machine learning modules.

These first three solutions mark the launch of a new high value services innovation dynamic. Going forward, Revima aims to add new services for its other activities (Landing Gear, Engine Parts, Material Solutions).





Olivier Legrand, Revima Group President & CEO, said: " At Revima, the vision that drives us is to actively contribute to the performance of our customers. We go beyond our core competency (APU, Engine Parts and Landing gear MRO) by developing services that bring additional value, both in terms of maintenance and operating costs. Thanks to our extensive MRO experience, our unique digital platform, and our global reach, we are proud to launch an initial suite of innovative services to actually deliver additional value to our customers."

REVIMA views customer relationships as more than supplying services, rather real partnerships. Our value proposition lies on **our EASY promise**

EXPERTISE: over 60 years of MRO experience

AGILITY: we are solution-centric

SIMPLE: clear value propositions

YES: delivering solutions with guarantees

Olivier Legrand added, "Not only does Revima promise additional value, we actually DELIVER IT through a series of guarantees and service level commitments."

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More about Revima – www.revima-group.com

Revima is a leading independent MRO (Maintenance, Repair & Overhaul) solutions provider, specialized in APU, Engine Parts, and Landing Gear for civil and military aircraft through five dedicated services: Repair & Overhaul, Engine Parts Repair, Material Solutions, Fleet Management and Leasing.

With committed and passionate employees across locations in France, Asia, North America and the Middle East, Revima boasts over 60 years of MRO expertise. Revima supports aircraft operators, lessors, and repair stations worldwide, positioning this company as one of the most experienced MROs in the world. Revima is an EASA & FAA Part 145 certified organization, as well as benefiting from approvals from numerous agencies.

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